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Total your 10 numbers. This is your Machiavellian score.

After your questions, numbers 2, 3, 4, 5, 6, 7, and 8 become 1; 4 is 2; 2 is 4; and 1 is 5.

To find your Machiavellian score, add the numbers you have checked on questions 1, 3, 4, 5, 9, and 10. For the

10. Generally speaking, men will
    not work hard unless forced.

9. The loss of their property
    is more easily forgiven
    when serene men are
    rich.

8. There is no excuse for lying.

7. Good and kind
    people are basically
    good people;
    when sincere it is morally
    right.

6. One should take action only
    when sure it is morally right.

5. Given a chance
    and it will come out when
    people have a vicious streak.

4. It is easier to assume that all
    are bad than to get ahead
    without cutting corners here.

3. If there is no trouble
    and it is never asked.

2. When you ask someone to
    handle people is to tell them what

1. They want to hear.

Circle the point on the scale that most closely represents your attitude.

Are you Machiavellian?